ADIPEC 2020 VIRTUAL

STREAMED ONLINE

CONFERENCES | EXHIBITION | AWARDS

DEVELOPING THE THOUGHT-LEADERSHIP, DIRECTION AND STRATEGIES THAT WILL SHAPE THE INDUSTRY’S RESPONSE TO THE NEW REALITIES OF THE OIL AND GAS VALUE CHAIN

www.adipec.com/virtual    #ADIPEC    #ADIPEC2020    #ADIPECVIRTUAL
A four-day streamed virtual strategic and technical conferences for the oil & gas industry will take place from 9 – 12 November 2020. The Virtual Conferences, will bring together ministers, CEOs and global industry leaders to assess the collective measures the industry is putting in place to continue fast-tracking recovery, post COVID-19.

Streaming both Strategic and Technical conferences online, the discussions will help oil and gas companies address the long-term impact of the triple challenge of lower oil prices, weaker demand and oversupply.

**ADIPEC 2020 VIRTUAL CONFERENCES AND AWARDS AT A GLANCE**

<table>
<thead>
<tr>
<th>ONLINE CONFERENCE DELEGATES</th>
<th>SPEAKING MINISTERS, CEOS, GLOBAL BUSINESS LEADERS AND INDUSTRY SPECIALISTS</th>
<th>INTERACTIVE SESSIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,000</td>
<td>70+</td>
<td>135+</td>
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</table>

FOR MORE INFORMATION, PLEASE CONTACT: +971 (0) 2 444 4909 OR EMAIL US AT adipec@dmgevents.com
ADIPEC Virtual 2020

9-12 November 2020
www.adipec.com

WATCH THE VIDEO

100+ HOURS OF LIVE AND ON-DEMAND STREAMING

4 DAYS OF ONLINE AND INTERACTIVE CONFERENCE SESSIONS

1 IMMERSIVE VIRTUAL AWARDS EXPERIENCE

www.adipec.com/virtual
ADIPEC VIRTUAL CONFERENCES – FOUR DAYS OF KNOWLEDGE EXCHANGE

VIRTUAL TECHNICAL CONFERENCE

Organised by the Society of Petroleum Engineers, the ADIPEC Technical Conference is the place to sharpen your knowledge and share best practices with your industry peers. Spanning the upstream and midstream value chain, the technical sessions have been created by a committee of industry experts, resulting in 115 virtual technical sessions.

VIRTUAL STRATEGIC CONFERENCE

The ADIPEC 2020 Virtual Strategic Conference offers the opportunity to global industry leaders to assess the emerging shape of the oil & gas sector in the wake of the COVID-19 pandemic. Industry leaders will discuss strategies for success as the long-term impact of the crisis is felt on supply and demand, the world economy, and the global energy transition.

Focusing on five pillars, each of which adds a critical element of insight into understanding the challenges and tasks facing energy sector leaders over the coming months and years.

- Future energy supply and demand: new assumptions and perspectives on future trajectories
- Building future business resilience through technology, innovation and partnerships
- The geopolitics of energy
- Environmental Social Governance and Oil & Gas in a post-pandemic world
- Workforce of the future: positioning for success in a time of change
The downstream industry plays an important role to support oil & gas companies to remain resilient and future-ready. ADIPEC 2020 continues to innovate and keep up to date with the latest market trends, enhancing its downstream technical content.

Launching 6 NEW themes, the ADIPEC Downstream Technical Conference is set to drive the conversation on downstream topics that will spur progress and fast-track development in everyday refinery and petrochemical operations.
ADIPEC 2020 VIRTUAL CONFERENCES IN NUMBERS

1 10 9

ADIPEC 2020 VIRTUAL OPENING CEREMONY

KEYNOTE ADDRESSES

PANEL SESSIONS

115 4

TECHNICAL SESSIONS

DOWNSTREAM TECHNICAL SESSIONS

TO BOOK YOUR DELEGATE PLACE EMAIL US AT adipec.delegate@dmgevents.com

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WHY ATTEND THE VIRTUAL CONFERENCES?

WORLD CLASS CONTENT

The ADIPEC 2020 Virtual Conferences will provide the thought leadership that will frame the future of the oil & gas landscape and connect global organisations to define new energy business models and strategies, that will shape the industry.

ACCESSIBILITY

Delegates can actively participate in the conference from anywhere in the world.

MULTI-DEVICE STREAMING

Delegates can access the live and video on demand stream on their choice of device that has an internet connection.

FOR MORE INFORMATION, PLEASE CONTACT: +971 (0) 2 444 4909 OR EMAIL US AT adipec@dmgevents.com
Delegates can attend more than 100 hours of streamed and on demand sessions (during and post conference) giving you the opportunity to consume the world class content at your convenience.

With the AI based matchmaking service, delegates can network with their peers before and during the event - providing unprecedented networking opportunities.

With Q&As and industry polls during the live sessions, delegates can seek answers to their queries and participate in the polls to get a view of people’s opinion on the same topic.

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5 PILLARS OF THE VIRTUAL STRATEGIC CONFERENCE

ADIPEC’s Virtual Strategic Conference will focus on how the energy sector is responding and adapting to the COVID-19 pandemic against a backdrop of rapidly increasing pressure to become more sustainable. ADIPEC will focus on five pillars, each providing a critical element of insight into understanding the challenges and task facing energy sector leaders over the coming months and years:

Future energy supply and demand: new assumptions and perspectives on future trajectories

The oil and gas industry was paralysed by a combination of a sharp downturn in energy demand brought on by COVID related lockdowns and the associated deep global economic recession, and oversupply. As the energy sector seeks to recover, it faces huge uncertainties. The eventual outcome of which, will shape global balances and investment strategies over the course of the next decade:

• Will oil demand recover to its pre-crisis path?
• How much US shale production will remain economic under the emerging supply-demand outlook?
• How has the crisis changed the industry’s value-proposition and business model?
• What are the key lessons learned from the 2020 crisis?

Building future business resilience through technology, innovation and partnerships

Shocks – both short-term in the form of COVID, and long-term in the form of the energy transition – are challenging the industry’s profitability and its ability to create sustained value for investors and governments. New approaches are required for a sector where “cheaper, cleaner, more efficient” will become the standard for business resilience and operational success:

• What are the key areas of innovation and technology that offer most opportunity for an energy sector in transition?
• What options are available to enhance stakeholder value in the long-term?
• How will partnerships be impacted as the industry adapts to a new normal?
• What can the industry learn from the experience of other sectors?
The geopolitics of energy

The COVID-19 pandemic has had profound implications for energy supply and demand. Beyond energy it has also compounded the megatrend of deglobalisation, and has changed the international operating systems. Trends that had been evident for a number of years have been accelerated, with the emergence of new energy leaders, new patterns of trade, and new national security concerns. These factors will shape the energy sector in the coming years, determining the stability of energy trade and prices:

- Has the COVID-19 pandemic altered the balance of power in the global energy sector?
- How has government policy impacted the new global energy architecture?
- What will the future architecture of market management look like?
- What are the lessons learned for the main producers and consumers of oil and gas?

Environmental Social Governance and oil and gas in a post-pandemic world

Climate and sustainability concerns pose a challenge to energy industry norms. Business as usual is no longer an option in a sector that is front and centre of the energy transition. If the public and private sectors are to maintain the social license to operate, business practices must adapt, and long-term operations must change:

- How has the COVID-19 pandemic altered the climate change agenda?
- What are the different pathways available to companies and countries as the energy transition unfolds?
- In a world that still relies on hydrocarbons, how are governments, companies and consumers collaborating to achieve low-carbon economy targets?

Workforce of the future: positioning for success in a time of change

Demographics, changing views of the energy industry, climate concerns and gender imbalance are all impacting the sector’s workforce and the availability of talent around the world. In the western hemisphere, in particular, attracting and retaining the best and the brightest is becoming an increasing challenge. Industry leaders will require new, innovative strategies to maintain and ensure a long-term supply of talent in the sector.

- How can companies protect their employees in the wake of cost cutting?
- What skills upgrades will be required as companies focus on innovation and automation?
- Where is the talent pool of tomorrow, and how does the industry market itself to younger people?
- How can the industry further embrace diversity to broaden its talent pool and attract new employees?
# Virtual Strategic Conference Programme Overview

## Day 1
**Monday 9 November 2020**
- **14:00 - 14:30 PM - GST**  Opening Ceremony
- **15:00 - 15:10 PM - GST**  **Keynote Address**  Ministerial Keynote Address
- **15:15 - 16:00 PM - GST**  **Panel Session**  How are oil and gas companies future-proofing their business operations?
- **16:10 - 16:20 PM - GST**  **Keynote Address**  Ministerial Keynote Address
- **16:25 - 16:35 PM - GST**  **Keynote Address**
- **16:40 - 17:25 PM - GST**  **Panel Session**  How is the energy industry responding to the global economic downturn triggered by COVID-19?

## Day 2
**Tuesday 10 November 2020**
- **14:00 - 14:20 PM - GST**  **Keynote Address**  Ministerial Keynote Address
- **14:20 - 14:35 PM - GST**  **Keynote Address**
- **14:35 - 15:30 PM - GST**  **Panel Session**  How can energy companies ensure they continue to survive during and beyond the 20’s?
- **15:30 - 15:35 PM - GST**  **Keynote Address**  Ministerial Keynote Address
- **15:45 - 16:15 PM - GST**  **Panel Session**  The role of gas and LNG in the future energy mix and its contribution to the energy transition
- **16:25 - 17:20 PM - GST**  **Panel Session**  The emergence of deep technology ecosystems: the drive for innovation, agility and resilience

## Day 3
**Wednesday 11 November 2020**
- **14:00 - 14:20 PM - GST**  **Keynote Address**  Ministerial Keynote Address
- **14:20 - 15:15 PM - GST**  **Panel Session**  How are oil and gas companies future-proofing their business operations?
- **15:15 - 15:30 PM - GST**  **Keynote Address**  Ministerial Keynote Address
- **15:30 - 16:25 PM - GST**  **Panel Session**  Positioning the emissions, climate and sustainability agendas responsibly in a post-pandemic world
- **16:40 - 17:40 PM - GST**  **Panel Session**  Enabling energy security and reliable access to energy sources in times of uncertainty
- **16:45 - 17:40 PM - GST**  **Panel Session**  Transforming upstream oil and gas operations: preparing for a net zero future

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DAY 4
THURSDAY 12 NOVEMBER 2020

14:00 - 14:20 PM - GST
Keynote Session
Ministerial Keynote Address

14:20 - 15:15 PM - GST
Panel Session
How will the downstream industry respond to the severe disruptions caused by the COVID-19 pandemic?

15:15 - 16:25 PM - GST
Offshore & Marine Panel Session
Driving offshore and marine industry growth in a post pandemic world

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The ADIPEC 2020 Virtual Technical Conference is the single largest technical knowledge platform for oil and gas engineers worldwide, providing unprecedented access to the latest industry knowledge, technical expertise, applications, products, solutions and services.

Organised by the Society of Petroleum Engineers, the ADIPEC Virtual Technical Conference is the place to gain knowledge, share best practices and network with your industry peers from anywhere in the world.

Spanning upstream and midstream, the technical sessions have been created by a committee of industry experts, resulting in 115 virtual technical sessions across 17 technical categories which you can watch live or on demand.

Organised by dmg events, the ADIPEC Virtual Downstream Technical Conference will drive the conversation on downstream topics that will spur progress and fast-track development in everyday refinery and petrochemical operations.

### 115 VIRTUAL TECHNICAL CONFERENCE SESSIONS ACROSS 17 TECHNICAL CATEGORIES

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<thead>
<tr>
<th>Category</th>
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<tbody>
<tr>
<td>Oil and Gas 4.0</td>
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<tr>
<td>People Development and Diversity</td>
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<td>Health and Safety</td>
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<tr>
<td>Unconventional Resources Development</td>
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<tr>
<td>Enhanced Oil Recovery</td>
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<td>Sustainable Solutions for the Oil and Gas Industry</td>
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<td>Drilling Operations</td>
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<td>Well Completions</td>
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<tr>
<td>Operational Excellence</td>
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</table>
MONDAY 9 NOVEMBER 2020

11:30 - 13:00 GULF STANDARD TIME

01 Oil Field Development: Well Intervention and Production Enhancement Progressive Applications

02 Oil Field Development: Excellence in Water Flooding Management

03 Production Facilities: Decommissioning and Abandonment

04 Gas Technology: Gas Processing and Energy Optimisation

05 Drilling Operations: Best Practices in Well Delivery and Well Control

06 Oil and Gas 4.0: AI: Applied Applications

07 Oil and Gas 4.0: Future: Advanced Applications I

08 Geosciences: New Insight into Regional Geology and Exploration Plays I

09 Geosciences: State-of-the-Art Seismic Processing and Inversion

10 Operational Excellence: Maintenance Strategies and Sustainability

11 Well Completions: Well Completion Challenges and Technologies—Case Studies

12 Project Management: Execution and Best Practices: EPC and Alternative Methodologies I

14 Oil Field Development: Novel Techniques for Reservoir History Matching

15 Oil Field Development: Opportunities from Near-Well Surveillance and Monitoring Technologies

16 Production Facilities: Latest Developments to Improve Facility Performance

17 Drilling Operations: Cementing Technologies

18 Oil and Gas 4.0: AI: Machine Learning and Advanced Analytics

19 Oil and Gas 4.0: Future: Advanced Applications II

20 Geosciences: New Insight into Regional Geology and Exploration Plays II

21 Geosciences: Data-Driven Analytics—Applications in G&G

22 Operational Excellence: Reliability and Failure Analysis Solutions

23 Well Completions: Innovative Solutions and Best Practices Overcome Coiled Tubing Application Challenges

24 Project Management: Execution and Best Practices: EPC and Alternative Methodologies II

14:00 - 15:30 GULF STANDARD TIME

NOTE: ALL CONFERENCE SESSIONS WILL TAKE PLACE WITHIN THE GULF STANDARD TIME
## Programme Overview

### Tuesday 10 November 2020

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<tr>
<th>Time</th>
<th>Session</th>
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<tr>
<td>09:30 - 11:00</td>
<td><strong>OIL FIELD DEVELOPMENT:</strong> Innovation in Stimulation Technologies and Applications</td>
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<td><strong>OIL FIELD DEVELOPMENT:</strong> Optimisation of Development Plans, Uncertainty Analysis, and Project Economics</td>
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<td><strong>PRODUCTION FACILITIES:</strong> Managing Corrosion and Erosion</td>
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<td><strong>GAS TECHNOLOGY:</strong> Effective Reservoir Management</td>
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<td><strong>SUSTAINABLE SOLUTIONS FOR THE OIL AND GAS INDUSTRY:</strong> Reduction of Gas Leakage and Emissions</td>
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<tr>
<td>11:30 - 13:00</td>
<td><strong>OIL FIELD DEVELOPMENT:</strong> Reservoir In Depth—Surveillance and Monitoring Technologies</td>
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<td><strong>PRODUCTION FACILITIES:</strong> Multiphase Pumping and Metering</td>
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<td><strong>ENHANCED OIL RECOVERY:</strong> Chemical and Gas Floodings EUR I</td>
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<td><strong>SUSTAINABLE SOLUTIONS FOR THE OIL AND GAS INDUSTRY:</strong> Carbon Management and Sustainability</td>
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<td><strong>OIL AND GAS 4.0:</strong> AI: Robotics</td>
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<td><strong>UNCONVENTIONAL RESOURCES DEVELOPMENT:</strong> Future: Characterisation Modelling I</td>
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<td><strong>GEOSCIENCES:</strong> Leading Edge Petrophysics, Formation Evaluation, and Geosteering Practices I</td>
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<td><strong>GEOSCIENCES:</strong> Novel Approach in Reservoir Characterisation I</td>
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<td><strong>OPERATIONAL EXCELLENCE:</strong> Intelligent Automation</td>
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<td><strong>WELL COMPLETIONS:</strong> Novel Applications of Wireline and Downhole Tools for Well Intervention</td>
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<td><strong>MARINE LOGISTICS AND OPERATIONS:</strong> Offshore Projects and Case Studies</td>
</tr>
<tr>
<td>14:00 - 15:30</td>
<td><strong>OIL FIELD DEVELOPMENT:</strong> Challenging Field Development: Oil Rims, Transition Zones, and Sour Development</td>
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<td><strong>PRODUCTION FACILITIES:</strong> Reservoir Modelling and Simulation Advancement</td>
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<td></td>
<td><strong>ENHANCED OIL RECOVERY:</strong> Chemical and Gas Floodings EUR II</td>
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<td><strong>SUSTAINABLE SOLUTIONS FOR THE OIL AND GAS INDUSTRY:</strong> Green Energy and Efficiency</td>
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<td><strong>OIL AND GAS 4.0:</strong> Cognitive Subsurface Characterisation</td>
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<td><strong>UNCONVENTIONAL RESOURCES DEVELOPMENT:</strong> Characterisation Modelling II</td>
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<td><strong>GEOSCIENCES:</strong> Leading Edge Petrophysics, Formation Evaluation, and Geosteering Practices III</td>
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<td><strong>GEOSCIENCES:</strong> Novel Approach in Reservoir Characterisation III</td>
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<td><strong>OPERATIONAL EXCELLENCE:</strong> Process Safety Management</td>
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<td><strong>WELL COMPLETIONS:</strong> Flow Control Management</td>
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<td><strong>MARINE LOGISTICS AND OPERATIONS:</strong> Subsea Engineering</td>
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**Note:** All conference sessions will take place within the Gulf Standard Time.
# TECHNICAL CONFERENCE

**WEDNESDAY 11 NOVEMBER 2020**

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<th>Topic</th>
<th>Session</th>
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<tbody>
<tr>
<td><strong>09:30 - 11:00 G.S.T.</strong></td>
<td><strong>OIL FIELD DEVELOPMENT:</strong> Data-Driven Analytics: Applications in Field Development Aspects</td>
<td><strong>061</strong> <strong>OIL FIELD DEVELOPMENT:</strong> Fluid Characterisation, SCAL, and Fluid-Rock Interaction</td>
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<tr>
<td></td>
<td><strong>HEALTH AND SAFETY:</strong> Current Issues in HSE I</td>
<td><strong>062</strong> <strong>HEALTH AND SAFETY:</strong> Current Issues in HSE II</td>
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<td><strong>PEOPLE DEVELOPMENT AND DIVERSITY:</strong> Driving Development and Competencies in a Changing Industry</td>
<td><strong>063</strong> <strong>PEOPLE DEVELOPMENT AND DIVERSITY:</strong> Learning for Tomorrow’s Careers</td>
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<td><strong>GAS TECHNOLOGY:</strong> Sour Gas</td>
<td><strong>064</strong> <strong>GAS TECHNOLOGY:</strong> State-of-Art Reservoir Modelling</td>
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<td><strong>DRILLING OPERATIONS:</strong> Drilling Beyond the Limits</td>
<td><strong>065</strong> <strong>DRILLING OPERATIONS:</strong> Drilling Fluids Technologies</td>
</tr>
<tr>
<td><strong>11:30 - 13:00 G.S.T.</strong></td>
<td><strong>OIL AND GAS 4.0:</strong> Internet of Things - Digital Fields I</td>
<td><strong>066</strong> <strong>OIL AND GAS 4.0:</strong> Internet of Things—Digital Fields II</td>
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<td></td>
<td><strong>UNCONVENTIONAL RESOURCES DEVELOPMENT:</strong> Novel Solutions for Optimised Frac Operations</td>
<td><strong>067</strong> <strong>UNCONVENTIONAL RESOURCES DEVELOPMENT:</strong> An Integrated Approach for Unconventional Well Completions</td>
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<td><strong>GEO SCIENCES:</strong> Geomechanics and Rock Physics for Conventional Reservoirs</td>
<td><strong>068</strong> <strong>GEO SCIENCES:</strong> Emerging Technologies and Case Studies</td>
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<td><strong>GEO SCIENCES:</strong> New Approaches in Characterisation and Modelling of Complex Reservoirs I</td>
<td><strong>069</strong> <strong>GEO SCIENCES:</strong> New Approaches in Characterisation and Modelling of Complex Reservoirs II</td>
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<td><strong>OPERATIONAL EXCELLENCE:</strong> Collaborative Working for Better Efficiency</td>
<td><strong>070</strong> <strong>OPERATIONAL EXCELLENCE:</strong> Innovative Solutions to Overcome Production Constraints</td>
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<td><strong>WELL COMPLETIONS:</strong> Intelligent Completions: Design, Implementation, and Performance</td>
<td><strong>071</strong> <strong>WELL COMPLETIONS:</strong> Redefined Technologies in Sand Control Applications</td>
</tr>
<tr>
<td><strong>14:00 - 15:30 G.S.T.</strong></td>
<td><strong>PROJECT MANAGEMENT:</strong> Project Risk Management and Digitisation</td>
<td><strong>072</strong> <strong>PROJECT MANAGEMENT:</strong> Risk Management and Mitigation</td>
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**NOTE:** ALL CONFERENCE SESSIONS WILL TAKE PLACE WITHIN THE GULF STANDARD TIME
PROGRAMME OVERVIEW

THURSDAY 12 NOVEMBER 2020

09:30 - 11:00 GULF STANDARD TIME

097 OIL FIELD DEVELOPMENT:
Integrated Asset Modelling

098 WELL COMPLETIONS:
Multistage Hydraulic Fracturing and Matrix Stimulation I

099 OPERATIONAL EXCELLENCE:
Well Integrity

100 GAS TECHNOLOGY:
CO2 Capturing

101 DRILLING OPERATIONS:
Geomechanics and Wellbore Instability

102 OIL AND GAS 4.0:
IOT Intelligent Operations

103 UNCONVENTIONAL RESOURCES DEVELOPMENT:
Optimising Fracturing Performance — Process Analysis and Case Studies

104 GEOSCIENCES: R&D:
Geoscience Technology Development and Deployment

105 OPERATIONAL EXCELLENCE:
Topsides: New Technologies Driving Cost Down

106 OPERATIONAL EXCELLENCE:
Managing Ageing Production Facilities

107 WELL COMPLETIONS:
Well Monitoring and Data Acquisition

108 PROJECT MANAGEMENT:
Project Supply Chain Management

11:30 - 13:00 GULF STANDARD TIME

109 OIL FIELD DEVELOPMENT:
Maximising Value from Mature Fields

110 WELL COMPLETIONS:
Multistage Hydraulic Fracturing and Matrix Stimulation II

111 DRILLING OPERATIONS:
Drilling Optimisation

112 ENHANCED OIL RECOVERY:
Thermal, Nano and Low Salinity Applications

113 DRILLING OPERATIONS:
Performance Improvement Using Drilling Technologies

114 OIL AND GAS 4.0:
Digital Practices and Workflow

115 GEOSCIENCES:
R&D: Geoscience Technology Development and Deployment II

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ADIPEC VIRTUAL MEETINGS PROGRAMME

ADIPEC 2020’s Virtual Meetings Programme is a bespoke AI based integrated matchmaking service. Speakers, conference delegates, sponsors, exhibitors and media partners can book virtual one-on-one individual or group meetings from a central available time slot.

The attendees list will be displayed according to their profile needs and further refined according to their requirements and networking behavior.

Once registered you’ll be able to search through all other attendees by specific criteria, reach out to your targets to schedule meetings and build connections.

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Can request meetings with all other attendees Middle East Petroleum Club (MEPC) and Offshore & Marine Petroleum Club (OMPC) Members are only visible to each other

Can request meetings with all Partners & Sponsors, Speakers, Strategic & Technical Delegates, Exhibitors, Media Partners
# VIRTUAL CONFERENCES PRICING

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<tr>
<th>VIRTUAL CONFERENCE CATEGORY</th>
<th>*Strategic Conference Pass</th>
<th>**Technical Conference Pass</th>
<th>**Technical Conference Pass (SPE Member)</th>
<th>**Technical Programme Committee Members &amp; Speakers Pass</th>
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<tbody>
<tr>
<td>Strategic Keynote Sessions*</td>
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<tr>
<td>Strategic Panel Sessions*</td>
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<td>Downstream Technical Content*</td>
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<td>Access to the ADIPEC Virtual Meetings Programme</td>
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<td>SPE manuscripts hosted on OnePetro</td>
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<td>Complimentary access to the ADIPEC 2020 Virtual Awards Ceremony</td>
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## PRICING TIERS

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<th>Price</th>
<th>$1,200</th>
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**Technical Conference Organised By
ADIPEC 2020 VIRTUAL EXHIBITION – AN INFLUENTIAL CONVENING PLATFORM FOR THE GLOBAL ENERGY COMMUNITY HELD VIRTUALLY

ADIPEC 2020 Virtual Exhibition will provide an unprecedented opportunity for global oil & gas companies to convene virtually to engage and identify the potential opportunities ahead of the energy sector that will unlock new value in an evolving energy landscape.

From operating companies to the international supply chain, the ADIPEC 2020 Virtual Exhibition will host hundreds of exhibiting companies from various exhibiting country pavilions to thousands of oil & gas trade professionals from around the world providing unparalleled opportunities to virtually source new products, strengthen existing relationships and conclude business deals.
PRODUCT SHOWCASE & SOURCING PLATFORM
The virtual exhibition will provide an unparalleled opportunity to exhibiting companies across four days where they can virtually meet specifiers and trade professionals.

DISCOVER
Engage, network and discover business opportunities with commercial and technical teams of the global oil and gas companies via the virtual exhibition platform.

BE A PART OF SETTING THE BUSINESS AGENDA
The virtual exhibition is the global forum for oil & gas companies to convene and reconnect with the global oil & gas industry, shape the future of this vital sector and reform long lasting business relationships.
CELEBRATING 10 YEARS OF EXCELLENCE IN ENERGY

2020 marks the 10th anniversary of the ADIPEC Awards, four new categories, a refined adjudication process and an exceptional new jury panel. This year the ADIPEC Awards will be held online, in a virtual ceremony.

The Awards showcase and reward the oil and gas industry’s best in class, celebrating the pioneers, motivating the global energy community as a whole to reach higher and inspiring new ways of thinking.

Created, conceived and executed in Abu Dhabi, the Awards places the United Arab Emirates at the very heart of the global energy industry, inspiring the next generation of professionals from around the world.

THE ADIPEC AWARDS CHAIRPERSON

"The winners of the ADIPEC Awards represent the very best. The individuals, companies and projects pioneering new ways to solve complicated problems, breaking down barriers and driving positive change in the industry during these challenging times.

I am pleased that we will be staging this year’s awards virtually and I am confident the progress and enhancements made will magnify the value, prestige and visibility of the ADIPEC Awards for years to come.

The ADIPEC Awards prides itself on rigorous procedures and transparency in our shortlist and finalist selection. I look forward to being part of the process as we discover and commend those most deserving, those who have distinguished themselves and those who have proven worthy of recognition."

REGISTER TO ATTEND THE VIRTUAL CEREMONY

9 November 2020

FOR MORE INFORMATION, PLEASE CONTACT: +971 (0) 2 444 4909 OR WRITE TO US AT adipecawards@dmgevents.com
THE ADIPEC AWARDS 2020
JURY MEMBERS

His Excellency
Suhail Mohamed Al Mazrouei
Minister
Energy and Infrastructure, UAE

His Excellency Tarek El Molla
Minister
Petroleum and Mineral Resources
Arab Republic of Egypt

Dr Fatih Birol
Executive Director
International Energy Agency

Vicki Hollub
President & CEO
Occidental

Lorenzo Simonelli
Chairman, President & CEO
Baker Hughes

Takayuki Ueda
President & CEO
INPEX Corporation

Dr Pratima Rangarajan
CEO
OGCI Climate Investments

Jason Bordoff
Professor of Professional Practice and International Public Affairs; Founding Director, Center on Global Energy Policy Columbia University

TO SEE THE FULL LIST OF AWARDS SELECTION COMMITTEE MEMBERS
CLICK HERE

TO SEE THE FULL LIST OF AWARDS TECHNICAL COMMITTEE MEMBERS
CLICK HERE

www.adipec.com/virtual
We are thrilled to introduce four new categories to our Awards portfolio, a heightened adjudication process and an exceptional jury panel, as we mark our historic 10th anniversary this year.

1. Breakthrough Research
2. Breakthrough Technological
3. Digital Transformation
4. Young Technical Professional
5. Solutions to Climate Change
6. Lifetime Achievement
The following sponsorship packages have been developed in order to allow companies to be positioned in front of the two different audience demographics that will tune into watch the strategic and technical conference sessions at ADIPEC 2020 Virtual.

Platinum and Gold Sponsors will receive branding and recognition primarily in association with the strategic and technical conference sessions respectively. Whilst Partners will receive branding and recognition across both the strategic and technical conference sessions.

Sponsors may also amplify their participation beyond their Partner, Platinum or Gold sponsorship package by taking advantage of the additional sponsorship opportunities available.

<table>
<thead>
<tr>
<th>SPONSORSHIP DELIVERABLES</th>
<th>PARTNER</th>
<th>PLATINUM</th>
<th>GOLD</th>
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<tbody>
<tr>
<td></td>
<td>$75,000</td>
<td>$55,000</td>
<td>$20,000</td>
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<td></td>
<td>+5% VAT</td>
<td>+5% VAT</td>
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1. **ENERGY DIALOGUE INTERVIEW**
   - Hosted on ADIPEC’s YouTube channel and broadcast on a weekly basis to an audience of over 4,750 executives globally, the Energy Dialogues interviews allow senior business leaders in the oil & gas industry to have a deep dive discussion on strategic issues facing the industry.
   - Partners may schedule one of these interviews to be held either before or after ADIPEC 2020 Virtual with a senior executive from their company. All pre-ADIPEC 2020 Virtual interviews to be schedule before Thursday, 15 October 2020.

2. **BRANDING BEFORE THE START OF THE OPENING CEREMONY**
   - Partners are to receive branding and recognition before the Opening Ceremony by having their logo positioned on a holding screen or playing a Television Commercial (TVC), if possible, before the start of the Opening Ceremony. Only the Host Partner may receive any branding or recognition during the Opening Ceremony.

3. **STRATEGIC CONFERENCE**
   - **Live Sessions**: There are currently 8 keynotes addresses and 9 panel discussions schedule for the ADIPEC 2020 Virtual Strategic Conference Programme. Partner and Platinum Sponsor may play a 20 second TVC before the start of each of the Strategic Conference Sessions (17 sessions in total). ADIPEC will schedule the TVCs to ensure that they are all played equally before the start of each session.
   - **On Demand**: Partner and Platinum Sponsors to receive recognition on the on demand platform thanking them for their support. Their logos to be part of the ADIPEC TVC that will be stitched into the beginning of each of the strategic conference session recordings that will be available on demand for one month after ADIPEC 2020 Virtual.
SPONSORSHIP DELIVERABLES

<table>
<thead>
<tr>
<th></th>
<th>PARTNER</th>
<th>PLATINUM</th>
<th>GOLD</th>
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<tbody>
<tr>
<td><strong>4 TECHNICAL CONFERENCE</strong></td>
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<tr>
<td><strong>Live Sessions:</strong></td>
<td>$75,000 +5% VAT</td>
<td>$55,000 +5% VAT</td>
<td>$20,000 +5% VAT</td>
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<tr>
<td><strong>On Demand:</strong></td>
<td><img src="image" alt="Partner" /></td>
<td><img src="image" alt="Platinum" /></td>
<td><img src="image" alt="Gold" /></td>
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<tr>
<td><strong>ADIPEC VIRTUAL AWARDS</strong></td>
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<tr>
<td>2020 marks the 10-year anniversary of the ADIPEC Awards as we proudly continue to recognise, honour and celebrate the people, projects and ideas that shape the future of the oil and gas industry. Partners to receive branding and recognition during the ADIPEC Virtual Awards ceremony. Please note that this is not a Category Sponsorship for the ADIPEC Virtual Awards.</td>
<td><img src="image" alt="Partner" /></td>
<td><img src="image" alt="Platinum" /></td>
<td><img src="image" alt="Gold" /></td>
</tr>
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<td></td>
<td><img src="image" alt="Partner" /></td>
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<tr>
<td><strong>WRAP-UP VIDEO INTERVIEW</strong></td>
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<tr>
<td>During ADIPEC 2020 Virtual senior executives from within the oil &amp; gas industry will interviewed for the wrap up video that will then be used as part of the promotional campaign for ADIPEC 2021. Partner and Platinum Sponsors to be interviewed for this wrap up video that will focus on their experience of ADIPEC 2020 Virtual and what they foresee that ADIPEC 2021 will bring.</td>
<td><img src="image" alt="Partner" /></td>
<td><img src="image" alt="Platinum" /></td>
<td><img src="image" alt="Gold" /></td>
</tr>
</tbody>
</table>
## Virtual Sponsorship Packages

<table>
<thead>
<tr>
<th>SPONSORSHIP DELIVERABLES</th>
<th>PARTNER</th>
<th>PLATINUM</th>
<th>GOLD</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>DEDICATED SPONSOR PAGE ON THE ADIPEC VIRTUAL WEBSITE</strong></td>
<td>$75,000 +5% VAT</td>
<td>$55,000 +5% VAT</td>
<td>$20,000 +5% VAT</td>
</tr>
<tr>
<td>Each sponsor may have their own dedicated page on the ADIPEC website where they can have content rich marketing collateral such as promotional brochures, videos, documents etc. uploaded to the ADIPEC 2020 Virtual website. Any data from “gated” downloadable content can be shared with the sponsors in accordance with DMG Events’ GDPR rules and regulations.</td>
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<tr>
<td><strong>GENERAL BRANDING &amp; RECOGNITION</strong></td>
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<tr>
<td>Website</td>
<td>Sponsor logos to appear on the homepage of the ADIPEC 2020 Virtual website as part of a carousel of logos that link through to a webpage that has all the sponsor logo on. From here all the sponsor logos are to link through to each company’s dedicated page ADIPEC 2020 Virtual website.</td>
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<tr>
<td>Emails</td>
<td>Sponsors is to receive branding and recognition on ADIPEC 2020 Virtual emails by having their logo positioned on the footer images alongside other partner and sponsor company logos.</td>
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<tr>
<td>Brochures &amp; Collateral</td>
<td>Sponsors is to receive branding and recognition on the front of ADIPEC 2020 Virtual marketing brochures and collateral.</td>
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</tr>
<tr>
<td>Dedicated Social Media Posts</td>
<td>Sponsors to receive up to receive a limited number of dedicated social media posts. The social media posts may be scheduled for before, during and after ADIPEC 2020 Virtual. All the content for the dedicated sponsor social media posts to be received by Thursday, 15 October 2020 and is subject to ADIPEC’s editorial discretion.</td>
<td>5</td>
<td>3</td>
</tr>
<tr>
<td><strong>POST EVENT REPORT</strong></td>
<td>ADIPEC to produce a post event report in January 2021 with data and analytics relating to the sponsor’s deliverables from ADIPEC 2020 Virtual.</td>
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</table>
VIRTUAL SPONSORSHIP OPPORTUNITIES

REGISTRATION SPONSOR

The ADIPEC 2020 Virtual Strategic and Technical Conferences are set to attract over 2,000 senior oil & gas industry executives from all over the world. In order to gain access to either strategic and technical conference streams delegates will need to register via the online register form.

There is the opportunity for a company to sponsor the online registration form for both the Strategic and Technical Conferences. Allowing that company to reinforce and enhance its brand and presence in the oil & gas industry globally by having its logo on the online registration form and confirmation emails that will be sent to all the strategic and technical conference delegates.

As the Registration Sponsor your company will also be positioned as and receive the benefits of a Gold Sponsor.

Opportunity: 1 Sponsor
Price: $50,000 + 5% VAT

NETWORKING SPONSOR

ADIPEC’s Virtual Meetings Programme is a bespoke AI based integrated matchmaking service. Speakers, conference delegates, sponsors and exhibitors can book virtual one-on-one individual or group meetings from a central available time slot.

The attendees list will be displayed according to their profile and further refined according to their requirements and networking preferences.

Opportunity: 1 Sponsor
Price: $35,000 + 5% VAT

FOR MORE INFORMATION, PLEASE CONTACT: +971 (0) 2 444 4909 OR EMAIL US AT adipec@dmgevents.com
ADIPEC VIRTUAL AWARD CATEGORY SPONSOR

Celebrating 10 years of Excellence in Energy since 2010, the ADIPEC Awards will be an immersive and interactive virtual experience in November 2020.

The ADIPEC Awards has and continues to recognise, honour and celebrate the ideas, projects and people that help shape the future of the Oil & Gas industry. Positioning the winners as industry experts, and inspiring the global energy community to provide leadership and direction.

Sponsorship
Sponsoring an award allows companies to align their brand with one of the prestigious categories whilst reinforcing and enhancing their presence in front of a global audience of senior oil & gas industry executives.

As the sponsor of an award category you will receive branding and recognition across the digital marketing conducted to promote the awards and its winners.

2020 ADIPEC Virtual Award Categories
We are thrilled to introduce four new categories to our Awards portfolio, a heightened adjudication process and an exceptional jury panel, as we mark our historic 10th anniversary this year.

- Breakthrough Research of the Year
- Breakthrough Technological Project of the Year
- Digital Transformation Project of the Year
- Social Contribution and Local Content Project of the Year
- Oil & gas Inclusion and Diversity Company of the Year
- Young Technical Professional of the Year
- Solutions to Climate Change Company of the Year
- Oil & Gas Startup Company of the Year
- Operational Excellence Company of the Year
- Lifetime Achievement Award

Opportunity: 10 Sponsors
Price: $15,000 +5% VAT
ADIPEC 2021 STAND BOOKINGS NOW OPEN
8 - 11 NOVEMBER 2021

TO BOOK YOUR 2021 STAND, VISIT www.adipec.com/bookastand

FOR EXHIBITION ENQUIRIES
adipec.sales@dmgevents.com

FOR SPONSORSHIP ENQUIRIES
adipec.sponsorship@dmgevents.com

CONFERENCE & DELEGATE ENQUIRIES
adipec.delegate@dmgevents.com

FOR GENERAL ENQUIRIES
adipec@dmgevents.com
+971 (0) 2 444 4909

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adipec@dmgevents.com

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